

Cobham Tactical Communications & Surveillance

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To: Whom it May Concern

Subject: Discontinuance of FM Analog Products

This is to notify all interested parties of Cobham's intent to discontinue the manufacture of FM analog radio equipment.

The products affected are:

- [XR](#) receiver
- [MR](#) receiver
- [ST](#) transmitter (3W and 10W versions)
- [NT](#) transmitter
- [LNAs](#) (all versions)
- Miniature FM [power amplifiers](#) (1W and 2W versions)
- [Gemini](#) link expander
- [RCU](#) for FM products
- [SME](#) sub-miniature encryptor
- [Viewlock](#) analog encryption system

The market has made a heavy shift away from FM and now favors COFDM digital technology. COFDM is superior to FM in nearly every performance and capability aspect. It makes high level digital encryption readily available, propagates further, and is essentially immune to degradation caused by multipath. Improvements in the size, weight, latency and cost of COFDM technology over the past few years have led a vast majority of our customers to discontinue the use of FM.

With this in mind we are contacting all interested parties to offer a last buy opportunity. We will accept orders for FM equipment only up to June 30, 2011. Customers interested in learning about the benefits of COFDM technology should contact their Cobham account manager for more info.

Acceptable orders received before the June 30 cut-off date will be honored. Our standard 12 month warranty will apply to these products and we will continue to provide technical support and parts for the units for a period of 36 months.

We urge you to get any FM orders placed before the cut-off date. The date is final.

Very Truly Yours,



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