

News Release

Cobham SATCOM Marine Systems

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Cobham's Sea Tel® Maintains Leadership in maritime communications; receives largest PO for 2010 from Ship Equip.

CONCORD, Calif. – Cobham SATCOM is pleased to announce that Ship Equip, a long standing dealer since 1996, has placed the largest single quantity order ever received for the Sea Tel 09 series antennas. The order shows Ship Equip's commitment to incorporating high performing Sea Tel's XX09 series marine stabilized antenna in its services. The xx09 series marine stabilized antenna system is designed for broadband connectivity in some of the most adverse maritime operation, offering lowest total cost of ownership and is a great fit on any maritime vessel operating in practically any sea states. The antenna will be deployed across various applications such as fisheries, support vessels, commercial shipping and offshore industries, and fits well within Ship Equip's SEVSAT® branded network.

"We have extensive experience with SeaTel antennas and their predictable and proven quality. This has been important to us when deciding to continue using SeaTel as our main source of antennas in our SEVSAT maritime broadband solution. We have for a long time been growing steadily, but a recent increase in new orders lead to a larger than usual order. It will secure stable delivery of antennas, which are essential components in our products" says CEO Ivar Nasset.

"It is great to have a business relationship with Ship Equip," said John DeSana, vice president of Cobham SATCOM. "Cobham believes in the Always Ahead strategy to support its customers' Always On VSAT network. This commitment from Ship Equip is a testament to our support to our dealers by offering them well-thought through, fully-tested products."

Available in 40 inch (100cm), 50 inch (125cm) and 60 inch (150 cm) reflector sizes, the XX09 is configured to be compatible with all Ku-Band frequencies. It is the only maritime antenna that meets IEC 60721, the industry leading specification. It also meets other stringent design specifications such as EN 60945, MIL STD 461, MIL STD 167-1 and IEC 60950. The xx09 will run with the Sea Tel DAC (digital antenna controller), along with the latest generation electronics and software. The XX09 system is fully enabled to work with remote management devices to provide remote access, control and management of the system. The antenna will also be equipped with the proven Sea Tel stabilization system, isolating the antenna system from ship's motion. The XX09 is available both in co-polarization configuration for global customers and cross polarization configuration for regional customers.

Cobham SATCOM's Sea Tel range was founded in 1978, and is now one of the world's leading ranges of marine stabilized antenna systems for satellite communications and satellite television at sea. Cobham SATCOM has 30 years of marine experience and is dedicated to constant improvement through innovation and design enhancement. The antennas range from 14 inches to 14 feet, the widest range of any maritime antenna manufacturer and enable connectivity in the harshest environment on the planet across all maritime segments.

About Cobham SATCOM

Cobham SATCOM is a leader in mobile satellite communications technology and interoperability solutions for commercial and governmental mobile broadband satellite communications. The core expertise of the business is in automated satellite acquisition and tracking equipment, in all bands across the frequency spectrum. The antennas and communications services are used for military and governmental agencies such as homeland security and law enforcement to provide secure, reliable and efficient communications.

About Cobham

Cobham's products and services have been at the heart of sophisticated military and civil systems for more than 75 years, keeping people safe, improving communications, and enhancing the capability of land, sea, air and space platforms. The Company has four divisions employing some 12,000 people on five continents, with customers and partners in over 100 countries and annual revenue of some £1.9bn / US\$3 billion.

About Ship Equip:

SHIP EQUIP GROUP is the fastest growing maritime broadband provider worldwide. The C-band or Ku-band solution SEVSAT and TVRO from Ship Equip give ships cost efficient solutions for internet, telephony and television. We have installed more than 2200 stabilized antennas all over the world, and have extensive experience in supporting our equipment in demanding maritime conditions. The head office is situated in Ålesund, Norway with offices in Oslo, Houston, Seattle, Singapore, London and Reykjavik.

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