

## News Release

Cobham SATCOM Marine Systems  
4030 Nelson Ave.  
Concord, CA 94520, USA  
T: +1 (925) 798-7979  
F: +1 (925) 288-1420  
<http://www.cobham.com/seatel>

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### **Cobham SATCOM Receives Large USAT™ 30 Order from DTS for Global Deployment**

Concord, CA-- Cobham SATCOM is pleased to announce an increase in orders for its Sea Tel® Ultra Small Aperture Terminal (USAT™) marine stabilized Ku-band antenna system, as its applications in the global maritime market are expanding.

Cobham customer Data Technology Solutions (DTS) have installed several USAT™ 30 on their network over the last 60 days on offshore marine support vessels participating in oil cleanup and tracking efforts in the Gulf of Mexico. They continue to deploy these systems in their network at an unprecedented pace. The small form factor of the USAT platform allows the system to be easily installed. The latest electronics on the USAT antenna along with DTS advanced Ku-band network capability provide higher bandwidth (information rate) than competitive services.

"DTS and Cobham give us quality, reliability and excellent service," said Rick Groen, director of advanced technology and System at Seacor Marine. "These companies are nimble and have a hands-on approach to problem solving. The balanced approach with a finger-on-the-pulse is what we want from our suppliers and that is what we have received from DTS and Cobham SATCOM."

"The USAT has opened many new doors regarding what we can offer our customers. USAT has changed the playing field by allowing DTS to offer a variety of different size antennas to existing as well as new customers" said Mike Guidroz, CEO of Data Technology Solutions. "We are doing everything possible to provide seamless communication to help with the clean up. In our rental business we deploy DTS Skid (patent pending) day in and day out. The USAT™ 30 is easy to install, integrates seamlessly in our network, and provides the performance of bigger systems. We have numerous USAT antennas deployed in the Gulf of Mexico, Africa and other regions of the world."

"USAT 30 has superior efficiency and the best pointing accuracy of any system of this size, which has been an extremely useful feature when communicating in a rapidly changing environment such as the cleanup effort in the Gulf of Mexico," said John DeSana, vice president of Cobham SATCOM. "This has allowed DTS to provide the exceptional value and quality of their network services to a much larger and more bandwidth-conscious customer base. DTS is now expanding their footprint to Africa and other parts of the world using the USAT platform."

USAT 30 is a 76 cm (30 inches), lightweight, easy-to-install, 2-axis marine stabilized antenna system for broadband connectivity. The USAT™ 30 is configured to be compatible with all Ku-band satellites by using the new Quad Local Oscillator (Quad L.O.) Low Noise Block (LNB). The antenna

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is also equipped with Sea Tel's proven stabilization system, isolating the antenna system from ship's motion regardless how rough the sea state or weather conditions. Sea Tel's industry-leading pointing accuracy of better than 0.2 degrees will keep the competition playing catch up for some time.

The USAT 30 is ideal for broadband, always-on services for ships in the leisure and commercial markets where available deck space is limited and closer-to-shore operations do not require a larger VSAT antenna system. Systems are being deployed and available from approved Sea Tel Sales and Service dealers. For more information contact [satcom.concordsales@cobham.com](mailto:satcom.concordsales@cobham.com)

### **About Cobham SATCOM**

Cobham SATCOM has been a market leader for more than 30 years, supplying satellite tracking antennas and communications systems for military and civil applications. Airborne products include complete Inmarsat systems and a range of steerable and phased array antennas used by military and commercial customers on commercial aircraft, business jets, helicopters and military platforms in high speed data and voice applications.

### **About Cobham**

Cobham's products and services have been at the heart of sophisticated military and civil systems for more than 75 years, keeping people safe, improving communications, and enhancing the capability of land, sea, air and space platforms. The Company has four divisions employing some 12,000 people on five continents, with customers and partners in over 100 countries and annual revenue of some £1.9bn / \$3 billion.

### **About Data Technology Solutions**

Data Technology Solutions was founded in 2002 with one solid focus: To Provide Top Quality Satellite Communication Products and Services, with an Emphasis on Personalized Customer Service. In response to an ever-increasing demand for a range of products from hand-held satellite phone systems to self-acquiring satellite dishes – Data Technology Solutions DTS has become an authorized dealer for most of the major manufacturers in the satellite communication industry.

Data Technology Solutions has taken telecommunications to the next level by offering breakthrough technologies and providing customers with leading edge solutions to communicate around the world. Data Technology Solutions with its innovative advanced ideas continues to build custom solutions for an ever demanding industry. We take pride in providing quality service and unparalleled care to our customers. The management of Data Technology Solutions is optimistic about the future and expects to add more products and services in order to provide the best possible solutions to fit our customers' needs.

### **About Seacor Marine**

SEACOR Marine operates a large fleet of technologically advanced offshore marine support vessels, serving the global offshore oil and gas exploration and production industry with major operations concentrated in the United States, Latin America, the North Sea, West Africa, Southeast Asia and the Middle East. SEACOR Marine provides its customers with a comprehensive suite of offshore support services including crew transportation, platform supply, offshore accommodation, maintenance support, standby safety services and anchor handling and mooring capabilities in both shallow and deepwater environments.

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## **Contacts**

### **Product Marketing Manager**

Atul Chawla  
Cobham Satcom Sea Tel Products  
925.798.7979  
[atul.chawla@cobham.com](mailto:atul.chawla@cobham.com)

### **Media Relations**

Monica Hallman  
+ 1 703 414 5300  
[monica.hallman@cobham.com](mailto:monica.hallman@cobham.com)

### **Global Sales Manager**

Emmett Danos  
Data Technology Solutions  
Phone: 337.332.4347  
Email: [emmett@dtscom.net](mailto:emmett@dtscom.net)

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