



News Release

Cobham SATCOM Marine Systems

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DTS deploys Cobham's Sea Tel USAT 30 antenna in Global Connect Services network.

Cobham SATCOM Sea Tel Products and Data Technology Solutions are pleased to announce that Sea Tel's Ultra Small Aperture Terminal USAT 30, (76cm, 30 inch) Marine Stabilized Antenna has been selected by Data Technology Solutions to be the newest member of their global fleet consisting of the 60 cm, 1 meter, 1.5 meter and 2.4 meter Sea Tel antennas. Extensive on-satellite testing and monitoring of network performance has shown that the USAT 30 significantly outperforms existing similar products offered by the competition. Extensive motion and vibration testing have been performed to ensure optimal system performance while enduring the most extreme conditions that could be encountered in a maritime environment.

According to Mr. Mike Guidroz, CEO of DTS, "The USAT 30 is the antenna we have been waiting for. After all, DTS with Sea Tel antennas have been nick named the Work Horse of the Gulf. The USAT 30 outperformed competitive products by 75% with a reflector that is 12% smaller. We are hard on antennas. In our rental business failure is not an option. We are driven to be the first to provide our global travelers with bleeding-edge technology services. We are confident that by deploying USAT 30 in the Gulf of Mexico we are setting yet another benchmark for the rest of the communications industry to follow. It's a combination that just works! These antennas are installed, stripped and shipped hundreds of times a year. Our plug and play skids are shipped all over the world. The USAT 30 makes for the perfect antenna for the popular DTS Skid (Patents Pending) system. We cannot build the skids fast enough. The energy and military sector have shown an overwhelming interest in the product."

Mr. Peter Broadhurst, Director of Sales and Marketing for Sea Tel products at Cobham SATCOM, said "We put a lot of effort into designing and perfecting these systems. We are very fortunate to have a partner like Data Technology Solutions. USAT 30 has superior efficiency and the best pointing accuracy of any system of this size. This will allow DTS to provide the exceptional value and quality of their network services to a much larger, and more bandwidth conscious customer base."

USAT 30 is a 76 cm (30 inches), lightweight, easy-to-install, two-axis marine stabilized antenna system for broadband connectivity. The USAT 30 is configured to be compatible with all Ku-band satellites by utilizing the new Quad Local Oscillator (Quad L.O.) LNB. The antenna is also equipped with the proven Sea Tel stabilization system, isolating the antenna system from ship's motion no matter how rough the sea state or weather conditions. The Sea Tel's industry leading pointing accuracy of better than 0.2 degrees will keep the competition playing catch up for some time.



The USAT 30 is ideal for broadband, always on services for small to mid-sized yachts in the leisure and commercial markets where available deck space is limited and closer-to-shore operations do not require a larger VSAT antenna system. Sea Tel is accepting orders from its dealers and expanding production capacity. For more information contact satcom.concordsales@cobham.com

Cobham SATCOM's Sea Tel range was founded in 1978, and is now one of the world's leading ranges of marine stabilized antenna systems for satellite communications and satellite television at sea. Cobham SATCOM has 30 years of marine experience and is dedicated to constant improvement through innovation and design enhancement. The antennas range from 14 inches to 14 feet, the widest range of any maritime antenna manufacturer and enable connectivity in the harshest environment on the planet across all maritime segments.

Cobham SATCOM is a leader in mobile satellite communications technology and interoperability solutions for commercial and governmental mobile broadband satellite communications. The core expertise of the business is in automated satellite acquisition and tracking equipment, in all bands across the frequency spectrum. The antennas and communications services are used for military and governmental agencies such as homeland security and law enforcement to provide secure, reliable and efficient communications.

Cobham's products and services have been at the heart of sophisticated military and civil systems for more than 75 years, keeping people safe, improving communications, and enhancing the capability of land, sea, air and space platforms. The Company has four divisions employing more than 12,000 people on five continents, with customers and partners in over 100 countries and annual revenue of more than £1.4bn / \$2.1 billion.

Data Technology Solutions was founded in 2002 with one solid focus: To Provide Top Quality Satellite Communication Products and Services, with an Emphasis on Personalized Customer Service. In response to an ever-increasing demand for a range of products – from hand-held satellite phone systems to self-acquiring satellite dishes – Data Technology Solutions DTS has become an authorized dealer for most of the major manufacturers in the satellite communication industry.

Data Technology Solutions has taken telecommunications to the next level by offering breakthrough technologies such as FLIR and SPOT, and providing customers with leading edge solutions to communicate around the world. Data Technology Solutions continues to advance as a company in its technology offerings, customer base, and extensive product line. We take pride in providing quality service and unparalleled care to our customers. The management of Data Technology Solutions is optimistic about the future and expects to add more products and services in order to provide the best possible solutions to fit our customers' needs.



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